

Economic Inequality and Business Research: First Reads¹

1. Neckerman, Kathryn M., and Florencia Torche. "Inequality: Causes and Consequences." *Annual Review of Sociology* 33, no. 1 (August 2007): 335–357.
 - This paper presents a review of research from multiple disciplines and gives an overview of how inequality negatively affects individuals and societies
2. Davis, Gerald F., and J. Adam Cobb. "Corporations and Economic Inequality Around the World: The Paradox of Hierarchy." *Research in Organizational Behavior* 30 (January 2010): 35–53.
 - This paper presents an empirical examination linking organizations and income inequality around the world; a good illustration for scholars who study phenomenon at the level of organization and beyond, e.g., OT, Strategy, IB.
3. Ordabayeva, Nailya, and Pierre Chandon. "Getting Ahead of the Joneses: When Equality Increases Conspicuous Consumption Among Bottom-Tier Consumers." *Journal of Consumer Research* 38, no. 1 (June 2011): 27–41.
 - This paper presents a set of experiments to show the effect of inequality on consumption patterns of people at different wealth segments; a good illustration for scholars in consumer behavior and marketing in general
4. Côté, Stéphane. "How Social Class Shapes Thoughts and Actions in Organizations." *Research in Organizational Behavior* 31 (January 2011): 43–71.
 - This paper discusses how social class affects social relationships, morality, and judgment and decision making – all aspects central to organizing; a good illustration for OB/HR scholars
5. Lippmann, Stephen, Amy Davis, and Howard E. Aldrich. "Entrepreneurship and Inequality." *Research in the Sociology of Work* 15 (2005).
 - This paper presents the effect of economic inequality on different types of entrepreneurship; a good illustration for entrepreneurship scholars
6. Trevor, C. O., G. Reilly, and B. Gerhart. "Reconsidering Pay Dispersion's Effect on the Performance of Interdependent Work: Reconciling Sorting and Pay Inequality." *Academy of Management Journal* 55, no. 3 (June 1, 2012): 585–610.
 - This paper examines the effect of income inequality within an organization and includes a quick summary of the literature; a good illustration for OB/HR and strategy scholars
7. Durante, Federica, Susan T. Fiske, Nicolas Kervyn, Amy J. C. Cuddy, Adebowale Debo Akande, Bolanle E. Adetoun, Modupe F. Adewuyi, et al. "Nations' Income Inequality Predicts Ambivalence in Stereotype Content: How Societies Mind the Gap." *British Journal of Social Psychology* (September 2012).
 - This paper examines the effect of income inequality on stereotypes; a good illustration for OB scholars

¹ These papers have been selected by Hari Bapuji only to introduce the emerging field of Economic Inequality and Business to interested academics. This list is by no means a definitive statement on the field or the status of the included (or excluded) articles in the field.